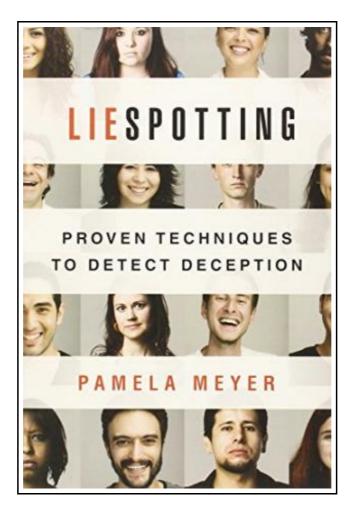
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Reviews

The book is great and fantastic. It is writter in straightforward words and phrases rather than difficult to understand. You wont really feel monotony at at any time of your respective time (that's what catalogues are for regarding should you question me).

(Payton Miller)

LIESPOTTING: PROVEN TECHNIQUES TO DETECT DECEPTION



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St. Martin's Griffin. Paperback. Book Condition: New. Paperback. 256 pages. GET TO THE TRUTHPeople--friends, family members, work colleagues, salespeople--lie to us all the time. Daily, hourly, constantly. None of us is immune, and all of us are victims. According to studies by several different researchers, most of us encounter nearly 200 lies a day. Now theres something we can do about it. Liespotting linksthreedisciplines--facial recognition training, interrogation training, and a comprehensive survey of research in the field--into a specialized body of information developed specifically to help business leaders detect deception and get the information they need to successfully conduct their most important interactions and transactions. Some of the nations leading business executives have learned to use these methods to root out lies in high stakes situations. Liespotting for the firsttime brings years of knowledge--previously found only in the intelligence community, police training academies, and universities--into the corporate boardroom, the managers meeting, the job interview, the legal proceeding, and the deal negotiation. WHATS IN THE BOOKLearn communication secrets previously known only to a handful of scientists, interrogators and intelligence specialists. Liespotting reveals whats hiding in plain sight in every business meeting, job interview and negotiation: The single most dangerous facial expression to watch out for in business and personal relationships 10 questions that get people to tell you anything A simple 5-step method for spotting and stopping the lies told in nearly every high-stakes business negotiation and interview Dozens of postures and facial expressions that should instantly put you on Red Alert for deception The telltale phrases and verbal responses that separate truthful stories from deceitful ones How to create a circle of advisers who will guarantee your success This item ships from multiple locations. Your book may arrive from Roseburg, OR, La Vergne, TN. Paperback.

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